

Refiner realizes large increase in distillate yields and profits with ExxonMobil's MIDW™ technology

Energy lives here

Optimized ExxonMobil drop-in catalyst solution delivers significant benefits.

Estimated annual benefits:

\$10 MM/yr+

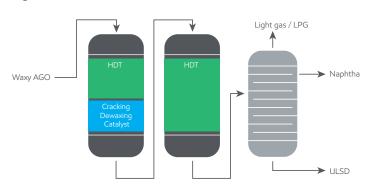
Diesel yield improvement:

+42%

Challenge — Refiner utilizing waxy atmospheric gas oil feed experiencing high LPG and naphtha yields

A North American refiner was producing 3 kbd of ultra-low sulfur diesel (ULSD) in winter mode [Figure 1]. The refiner achieved its target of a very deep cloud point reduction for a waxy feed, but this came at the expense of significant distillate yield loss. Cracking dewaxing results in high LPG and naphtha yields. The refiner's goal was to increase profitability by increasing distillate yields.

Figure 1:



Solution — Replace cracking dewaxing catalyst with ExxonMobil's drop-in MIDW™ technology

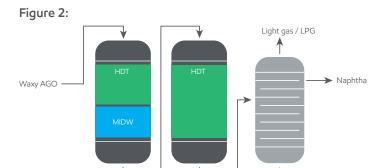
ExxonMobil worked with the refiner to assess options and identify the best value solution, leveraging ExxonMobil's technical expertise and owner-operator experience.

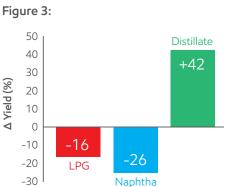
ExxonMobil's MIDW technology is highly selective to diesel, minimizing the production of LPG and naphtha through isomerization of n-paraffins to iso-paraffins instead of cracking the paraffins out of the diesel range. In addition, updated distributor designs were recommended to improve contacting efficiencies.

Result – Improved profitability and increased distillate yields

The implementation of ExxonMobil's catalyst technology and optimization knowledge [Figure 2] resulted in a 42 percent increase in distillate yield at constant pour point and cloud point. LPG and naphtha yields decreased by 16 and 26 percent, respectively. [Figure 3].

As a result of switching to ExxonMobil's high-performing MIDW catalyst, the refiner was able to achieve an estimated annual benefit of \$10 million per year.





For more information, visit:

www.exxonmobilchemical.com/midw

©2018 ExxonMobil. ExxonMobil, the ExxonMobil logo, the interlocking "X" device and other product or service names used herein are trademarks of ExxonMobil, unless indicated otherwise. This document may not be distributed, displayed, copied or altered without ExxonMobil's prior written authorization. To the extent ExxonMobil authorizes distributing, displaying and/or copying of this document, the user may do so only if the document is unaltered and complete, including all of its headers, footers, disclaimers and other information. You may not copy this document to or reproduce it in whole or in part on a website. ExxonMobil does not guarantee the typical (or other) values. Any data included herein is based upon analysis of representative samples and not the actual product shipped. The information in this document relates only to the named product or materials when not in combination with any other product or materials. We based the information on data believed to be reliable on the date compiled, but we do not represent, warrant, or otherwise guarantee, expressly or impliedly, the merchantability, fitness for a particular purpose, freedom from patent infringement, suitability, accuracy, reliability, or completeness of this information or the products, materials or processes described. The user is solely responsible for all determinations regarding any use of material or product and any process in its territories of interest. We expressly disclaim liability for any loss, damage or injury directly or indirectly suffered or incurred as a result of or related to anyone using or relying on any of the information in this document. This document is not an endorsement of any non-ExxonMobil Product or process, and we expressly disclaim any contrary implication. The terms "we," "our," "ExxonMobil Chemical Company, Exxon Mobil Corporation, or any affiliate either directly or indirectly stewarded.